

# MASSACHUSETTS ASSOCIATION OF HEALTH UNDERWRITERS

137 Pennsylvania Avenue  
Framingham, MA 01701  
508.663.0239  
info@massahu.org

www.massahu.org



February 13, 2006

The Honorable  
Member of Health Care Conference Committee  
State House, Room  
Boston, MA 02123

Dear Senator Murray,

Last Wednesday, Feb. 8th, the members of the Mass. Association of Health Underwriters were at the State House to lobby for support of the amendments to the Health Care legislation that we have suggested as relates to either the Health Insurance Exchange or the Connector. Some of our members stopped by your office that day and left material that set forth the reasons for supporting these amendments that we would like to see included in the Health Care Reform legislation. I realize that as a member of the Conference Committee, you cannot say much about the negotiations that are taking place.

However, I would only ask Senator that you give serious consideration and hopefully include, in whatever bill the Conference Committee agrees upon, language that requires that any health product sold to individuals or small groups through the Exchange or the Connector, be done so through licensed independent insurance producers. In addition, I would ask you to include two licensed producers, who specialize in health benefit plans be appointed to the Board of either the Exchange or the Connector, if either of these entities is going to be part fo the Health Care Reform bill. The suggested language for both of these amendments along with Talking Points in support of the amendments was included on a card that was left with your office staff.

If you need the suggested language of the amendments, I will be happy to get it to you again. Just let me know.

Thank you for your consideration and help on this matter, Senator.

Kindest regards,  
Dan  
Daniel J. Foley, Jr., Esq.  
Legislative Counsel  
Mass. Association of Health Underwriters  
508-628-5452  
fax 508-628-5444